



Estimation Integrations

New & Improved Features & Functionality

Bekah Billman (Barber)

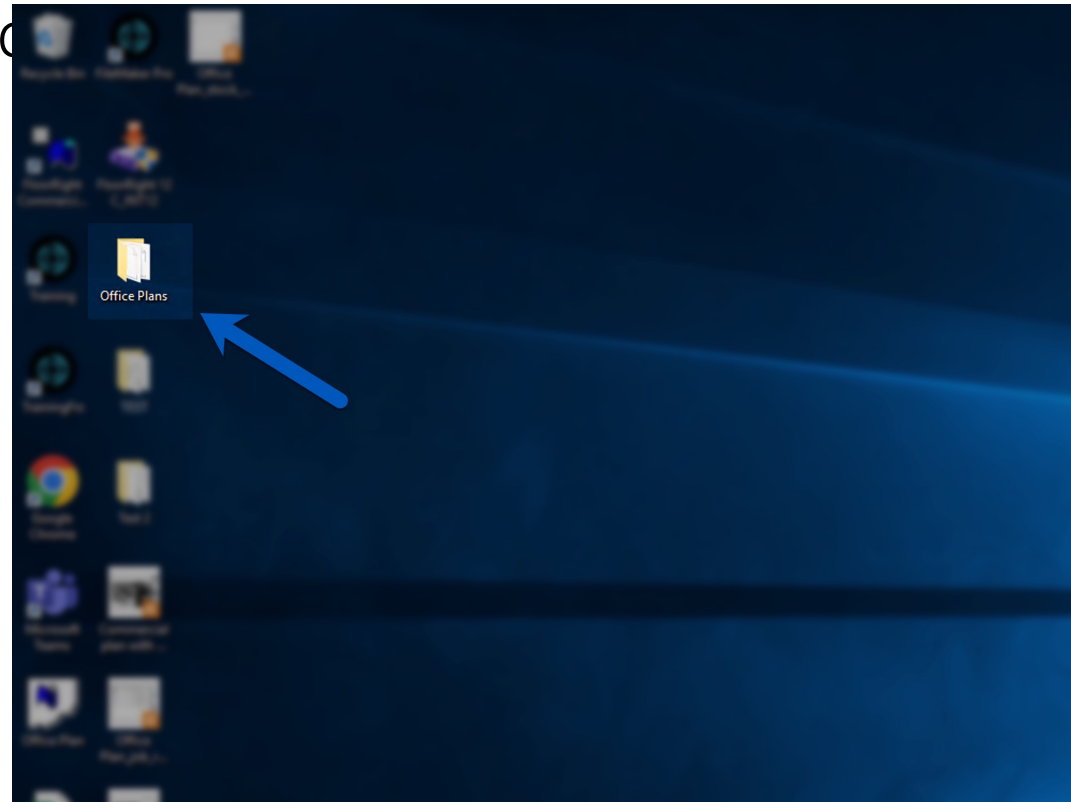
Streamline Proposal Building



- Populate quantities from take-offs
- Correct and adjust small components in bridge file
- Flush out errors and missing data in bridge file
- Finalize labor quantities and sundry items using Kits and the product & labor catalog

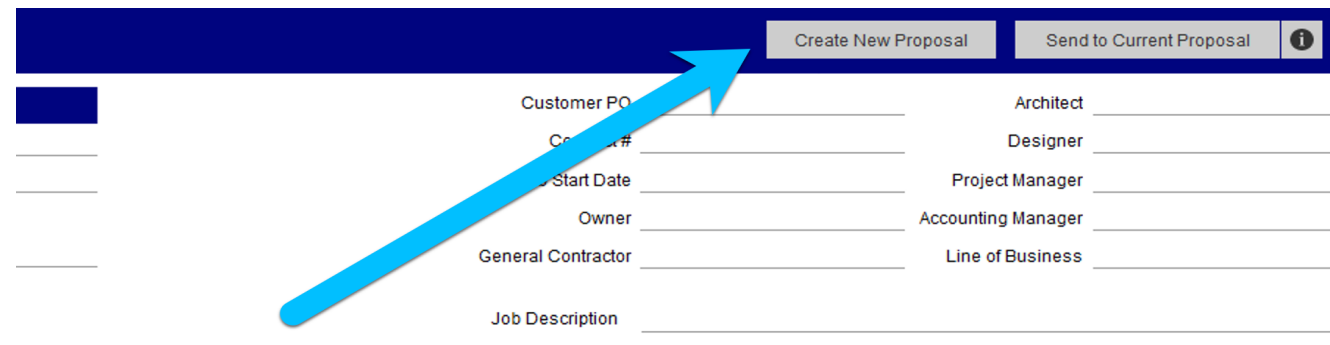
File Management

- Create a folder to contain all the necessary files for the project
 - The entire Folder



Importing From A Proposal

- New Proposal import
 - Select the Integrations button from any Proposal
 - In the Bridge File area, click "Create New Proposal"



Customer PO _____ Architect _____
 Contract # _____ Designer _____
 Start Date _____ Project Manager _____
 Owner _____ Accounting Manager _____
 General Contractor _____ Line of Business _____
 Job Description _____

Item # / Labor Description	Color Name / Item #	Area	Length Width	Freight	
	PO Notes:		L W		\$
Carpet 28-32 oz.	PO Notes:		L 12		\$:
	PO Notes:		L W		\$:
	PO Notes:		L W		\$:
	PO Notes:		L ...		~

Importing From A Proposal



- Existing Proposal import
 - Find/Locate the desired Proposal & Select the Integrations button
 - Click "Send to Current Proposal"

The screenshot shows the software interface with a dark blue header bar containing two buttons: 'Create New Proposal' and 'Send to Current Proposal'. Below the header, there are several input fields for customer information, including Customer PO, Contract #, Job Start Date, Owner, General Contractor, Architect, Designer, Project Manager, Accounting Manager, and Line of Business. A blue arrow points to the 'Send to Current Proposal' button. At the bottom, there is a table with columns for Name / Item #, Area, Length, Width, Freight, and Cost Sell.

Name / Item #	Area	Length	Width	Freight	Cost Sell
		L			
		W			\$0.00
		L			
		12			\$2.00
		L			
		W			\$2.00

The screenshot shows the software interface with a dark blue header bar containing two buttons: 'Create New Proposal' and 'Send to Current Proposal'. Below the header, there are several input fields for customer information, including Customer PO, Contract #, Job Start Date, Owner, and General Contractor. A blue arrow points to the 'Send to Current Proposal' button. On the right side, there is a sidebar with job details for 'Quote # 8952', including 'For Address', 'Job Address', 'Job Start Date', 'Salesperson', and 'Job Description'.

Quote # 8952

For Address
Capitol Partners
1450 Jeppesen Street
948 Wayward Street
Connifer, CO 80125
Ph: CA 92569 Fax:

Job Address
Capitol Partners
1450 Jeppesen Street
Connifer, CO 80125

Job Start Date
2/25/2022

Salesperson
Bekah

Job Description
Carpet and LVT

Name / Item #	Area

Importing From A Proposal (New)

The screenshot displays the JobRunner software interface. At the top, there is a menu bar with options: File, Edit, View, Insert, Format, Records, Scripts, Window, Help. The main header area includes the 'JobRunner' logo on the left and 'One Point Floors' and 'PACIFIC SOLUTIONS COMMERCIAL' on the right. A central navigation menu consists of five large blue ovals: CONTACTS, PROPOSALS, ORDERS, INVOICES A/R, and REPORTS. Each oval is connected to a series of smaller buttons. For example, 'CONTACTS' is linked to 'Opportunities' and 'Request Measure'. 'PROPOSALS' is linked to 'Labor Catalog' and 'Product Catalog'. 'ORDERS' is linked to 'Quick Sale' and 'Purchase Orders'. 'INVOICES A/R' is linked to 'Installer Workorder', 'Calendar', 'Claims', 'Payroll', 'A/P', 'Customer Payments / Refunds', 'Bank Deposits', 'Bank Accounts', 'Journal Entry', and 'Reconcile'. 'REPORTS' is linked to 'Inventory' and 'Vendors'. On the right side, there is a 'JOB MAIL' button and a circular dashboard icon. At the bottom, there is a navigation bar with buttons: ADMIN, LOG OUT, CHANGE PASSWORD, SYNC, EXIT, and WEB HELP.

Importing From A Proposal (Existing)

The screenshot displays the JobRunner software interface. At the top, it says "One Point Floors" and "JobRunner" in a large blue font. The main navigation is a central vertical column of five blue oval buttons: CONTACTS, PROPOSALS, ORDERS, INVOICES A/R, and REPORTS. Each button is connected to a network of smaller, dark grey rectangular buttons representing sub-functions. For example, "CONTACTS" is linked to "Opportunities" and "Request Measure". "PROPOSALS" is linked to "Labor Catalog" and "Product Catalog". "ORDERS" is linked to "Quick Sale" and "Purchase Orders". "INVOICES A/R" is linked to "Installer Workorder", "Calendar", "Claims", "Payroll", "A/P", "Customer Payments / Refunds", "Bank Deposits", "Bank Accounts", "Journal Entry", and "Reconcile". "REPORTS" is linked to "Inventory" and "Vendors". On the right side, there are additional buttons: "JOB MAIL" (red), a circular dashboard icon with a dollar sign, and "WEB HELP" (bottom right). At the bottom left, there are buttons for "ADMIN", "LOG OUT", "CHANGE PASSWORD", "SYNC", and "EXIT". The interface has a grey background with a blue sidebar on the right.

Bridge File Overview

(Versions 23 and newer)



< Proposal
Create New Proposal Send to Current Proposal ⓘ ⚙

For ▶	Ship To	Customer PO _____	Architect _____
BERNARDO POTTSFIELD Contact	Company Community	Contract # _____	Designer _____
8850 VILLA LA JOLLA DRIVESTE Contact Phone	Street Plan	Job Start Date _____	Project Manager _____
Suite/Apt/Unit _____	Suite/Apt/Unit _____	Owner _____	Accounting Manager _____
858 361-5991 LA CA	City State Zip	General Contractor _____	Line of Business _____
Phone Fax	Phone _____	Job Description _____	

Line Items Line Matching Attachments

▼ Show All Pair Labor and Material

Linked	Omit All	Line #	Finish ID	Class	Product Type	S W Quan	Unit	Product ID	Style Name / Item # / Labor Description	Color Name / Item #	Area	Length Width	Freight	Cost Sell
<input type="checkbox"/>	<input type="checkbox"/>	1		M	Wood	1577	SF		4 1/4" Plank			L		
<input type="checkbox"/>	<input type="checkbox"/>	2		M	Carpet	670	SY		Broadloom Carpet 28-32 oz.			L		
<input type="checkbox"/>	<input type="checkbox"/>	3		M	Carpet Tile	161	SY		CPT-1			L		
<input type="checkbox"/>	<input type="checkbox"/>	4		M	Carpet Tile	80	SY		CPT-2			L		
<input type="checkbox"/>	<input type="checkbox"/>	5		M	Ceramic Tile	594	SF		T-1			L		
<input type="checkbox"/>	<input type="checkbox"/>	6		M	Ceramic Tile	228	SF		T-2			L		
<input type="checkbox"/>	<input type="checkbox"/>	7		M	Ceramic Tile	404	SF		T-2 WALL			L		
<input type="checkbox"/>	<input type="checkbox"/>	8		M	Transition	77.92	FT		CPT			L		
<input type="checkbox"/>	<input type="checkbox"/>	9		M	SURFACE BULLNOSE	66.08	FT		HALLWAY			L		

Agreement Total

Bridge File – Change UOM



Proposal Create New Proposal Send to Current Proposal

For: BERNARDO POTTSFIELD **Ship To:** Community

8850 VILLA LA JOLLA DRIVE STE 301-0991 LA CA 92037

Customer PO: _____ Architect: _____
 Contract #: _____ Designer: _____
 Job Start Date: _____ Project Manager: _____
 Owner: _____ Accounting Manager: _____
 General Contractor: _____ Line of Business: _____
 Job Description: _____

Line Items | Line Matching | Attachments

Show All | For Labor and Material

Linked	Est #	Line #	Finish ID	Class	Product Type	Q Quant W Quant	Unit	Product ID	Site Name / Item # / Labor Description	Color Name / Item #	Area	Length (feet)	Weight	Cost (\$)
<input type="checkbox"/>		1		W	Wood	1577	SF		4 1/4" Plank			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		2		W	Carpet	670	SY		Broadloom Carpet 26-32 sq.			L	12	\$2.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		3		W	Carpet Tile	161	SY		OPT-1			L		\$2.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		4		W	Carpet Tile	90	SY		OPT-2			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		5		W	Ceramic Tile	584	SF		T-1			L		\$2.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		6		W	Ceramic Tile	228	SF		T-2			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		7		W	Ceramic Tile	404	SF		T-2 WALL			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		8		W	Transition	77.82	FT		OPT			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				
<input type="checkbox"/>		9		W	SURFACE BURNISH	66.08	FT		HALLWAY			L		\$0.00
<input checked="" type="checkbox"/>		Customer Notes						Installer Notes		PO Notes				

Agreement Total: _____

Bridge File – Product Type Changes



Proposal

Create New Proposal | Send to Current Proposal

For: BERNARDO POTTSFIELD | Ship To: [Redacted]

Customer PO: [Redacted] | Architect: [Redacted]

Contract #: [Redacted] | Designer: [Redacted]

Job Start Date: [Redacted] | Project Manager: [Redacted]

Owner: [Redacted] | Accounting Manager: [Redacted]

General Contractor: [Redacted] | Line of Business: [Redacted]

Job Description: [Redacted]

Line Items | Line Matching | Attachments

Show All | Filter Labor and Material

Linked	Item #	Line #	Finish ID	Class	Product Type	Q Quant. @ Qual.	Unit	Product ID	Site Name / Item # / Labor Description	Color Name / Item #	Area	Length (feet)	Weight	Cost (\$)
<input type="checkbox"/>	1	W	Wood	1577	SF	4 1/4" Plank						L		\$0.00
<input checked="" type="checkbox"/>	2	W	Carpet	670	SF	Broadloom Carpet 28-32 oz.						L	12	\$2.00
<input type="checkbox"/>	3	W	Carpet Tile	161	SF	OPT-1						L		\$2.00
<input type="checkbox"/>	4	W	Carpet Tile	60	SF	OPT-2						L		\$0.00
<input type="checkbox"/>	5	W	Ceramic Tile	554	SF	T-1						L		\$2.00
<input type="checkbox"/>	6	W	Ceramic Tile	228	SF	T-2						L		\$0.00
<input type="checkbox"/>	7	W	Ceramic Tile	404	SF	T-2 HALL						L		\$0.00
<input type="checkbox"/>	8	W	Transition	77.82	FT	OPT						L		\$0.00
<input type="checkbox"/>	9	W	SURFACE BULLNOSE	66.06	FT	HALLWAY						L		\$0.00

Agreement Total: [Redacted]

Bridge File – Add Notes (Per Line)



< Proposal
Create New Proposal Send to Current Proposal ⓘ ⚙

For ▶	Ship To	Customer PO _____	Architect _____
BERNARDO POTTSFIELD <small>Contact</small>	Company _____	Contract # _____	Designer _____
8850 VILLA LA JOLLA DRIVESTE <small>Contact Phone</small>	Street _____	Job Start Date _____	Project Manager _____
Suite/Apt/Unit _____	Suite/Apt/Unit _____	Owner _____	Accounting Manager _____
858 361-5991 LA CA	City _____	State _____	Zip _____
Phone _____	Phone _____	General Contractor _____	Line of Business _____
Fax _____		Job Description _____	

Line Items Line Matching Attachments

▼ Show All Pair Labor and Material

Linked	Omit All	Line #	Finish ID	Class	Product Type	S Quan W Quan	Unit	Product ID	Style Name / Item # / Labor Description	Color Name / Item #	Area	Length Width	Freight	Cost Sell
<input type="checkbox"/>	<input type="checkbox"/>	1		M	Wood	1577	SF		4 1/4" Plank			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	2		M	Carpet	670	SY		Broadloom Carpet 28-32 oz.			L		
		Customer Notes:		Installer Notes:		PO Notes:						12		\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	3		M	Carpet Tile	161	SY		CPT-1			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	4		M	Carpet Tile	80	SY		CPT-2			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	5		M	Ceramic Tile	594	SF		T-1			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	6		M	Ceramic Tile	228	SF		T-2			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	7		M	Ceramic Tile	404	SF		T-2 WALL			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	8		M	Transition	77.92	FT		CPT			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	9		M	SURFACE BULLNOSE	66.08	FT		HALLWAY			L		
		Customer Notes:		Installer Notes:		PO Notes:						W		\$0.00

Agreement Total

Bridge File – Omit Lines



Proposal

For: **BERNARDO POTTSFELD** Contact: **800 VILLA LA JOLLA DRIVE STE** City: **LA CA** State: **CA** Zip: **90231**

Company: **800 VILLA LA JOLLA DRIVE** Street: **LA CA** Phone: **90231**

Customer PO: **Contract #** Job Start Date: **General Contractor** Job Description: **Architect** Designer: **Project Manager** Accounting Manager: **Line of Business**

Line Items | Line Matching | Attachments

Show All | Filter Labor and Material

Line Item	Omit All	Line #	Item ID	Class	Product Type	U Quant	U	Product ID	Item Name - Item # - Labor Description	Color Name - Item #	Price	Length	Weight	Cost
1	<input type="checkbox"/>	1	W	Wood	4x4 Plank	627	SP		4x4 Plank			L		\$0.00
2	<input type="checkbox"/>	2	W	Capot	Broadloom Capot 28-32 in.	670	SP		Broadloom Capot 28-32 in.			L	10	\$0.00
3	<input type="checkbox"/>	3	W	Capot Tile	GFS-1	901	SP		GFS-1			L		\$0.00
4	<input type="checkbox"/>	4	W	Capot Tile	GFS-2	90	SP		GFS-2			L		\$0.00
5	<input type="checkbox"/>	5	W	Ceramic Tile	T-1	594	SP		T-1			L		\$0.00
6	<input type="checkbox"/>	6	W	Ceramic Tile	T-2	228	SP		T-2			L		\$0.00
7	<input type="checkbox"/>	7	W	Ceramic Tile	T-2 WALL	404	SP		T-2 WALL			L		\$0.00
8	<input type="checkbox"/>	8	W	Transition	GPT	77.82	FT		GPT			L		\$0.00
9	<input type="checkbox"/>	9	W	SURFACE WALLSIDE	HALLWAY	99.28	FT		HALLWAY			L		\$0.00

Agreement Total:

Bridge File – Labor/Material Class



Proposal

For: **Company:** **City:** **State:** **Zip:**

Customer PO: **Architect:**

Contract #: **Designer:**

Job Start Date: **Project Manager:**

Owner: **Accounting Manager:**

General Contractor: **Line of Business:**

Job Description:

Line Item	Qty	Unit	Class	Product Type	UOM	Product ID	Item Name / Item # / Labor Description	Color Name / Item #	Price	Length (feet)	Weight	Cost
<input type="checkbox"/>	1		M	Wood	SP		4 1/2 Ply			L		\$0.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	2		M	Carpet	SP		Broadloom Carpet 28-32 sq			sq		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	3		M	Carpet Tile	SP		GPT-1			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	4		M	Carpet Tile	SP		GPT-2			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	5		M	Ceramic Tile	SP		T-1			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	6		M	Ceramic Tile	SP		T-2			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	7		M	Ceramic Tile	SP		T-2 WALL			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	8		M	Tilework	FT		GPT			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				
<input type="checkbox"/>	9		M	SURFACE WALLWORK	FT		WALLWORK			L		\$2.00
<input checked="" type="checkbox"/>	Customer Notes							PC Notes				

Agreement Total

Bridge File – Quantities



Proposal

For: **Ship To:**
 BERNARDO POTTSFELD Company: Community:
 880 VILLA LA JOLLA DRIVE STE Street: Plan:
 Sublighting: Sublighting:
 909 361-0891 LA CA City: State: Zip:
 Phone: Fax: Phone:

Customer PO: Architect:
 Contract #: Designer:
 Job Start Date: Project Manager:
 Owner: Accounting Manager:
 General Contractor: Line of Business:
 Job Description:

Line	Int #	Label	Finish ID	Class	Product Type	S Quan W Quan	Unit	Product ID	Site Name - Item # - Labor Description	Color Name - Item #	Price	Length width	Height	Cost Est.
<input type="checkbox"/>	1	Wood		W	Wood	1577	SP		4 1/4 Plym			L		\$0.00
<input checked="" type="checkbox"/>	1	Customer Notes					Installer Notes			PC Notes				
<input type="checkbox"/>	2	Capel		W	Capel	670	SP		Broadloom Capel 28-32 sq			L		\$0.00
<input checked="" type="checkbox"/>	2	Customer Notes					Installer Notes			PC Notes		12		\$0.00
<input type="checkbox"/>	3	Capel Tile		W	Capel Tile	161	SP		GFS-1			L		\$0.00
<input checked="" type="checkbox"/>	3	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	4	Capel Tile		W	Capel Tile	80	SP		GFS-2			L		\$0.00
<input checked="" type="checkbox"/>	4	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	5	Ceramic Tile		W	Ceramic Tile	594	SP		T-1			L		\$0.00
<input checked="" type="checkbox"/>	5	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	6	Ceramic Tile		W	Ceramic Tile	228	SP		T-2			L		\$0.00
<input checked="" type="checkbox"/>	6	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	7	Ceramic Tile		W	Ceramic Tile	404	SP		T-2 WALL			L		\$0.00
<input checked="" type="checkbox"/>	7	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	8	Transition		W	Transition	77.92	PT		GPT			L		\$0.00
<input checked="" type="checkbox"/>	8	Customer Notes					Installer Notes			PC Notes				\$0.00
<input type="checkbox"/>	9	SURFACE WALLWIDE		W	SURFACE WALLWIDE	66.08	PT		HALLWAY			L		\$0.00
<input checked="" type="checkbox"/>	9	Customer Notes					Installer Notes			PC Notes				\$0.00

Agreement Total:

Bridge File – Match Lines

Proposal

For: **BERNARDO POTTSFIELD** | To: **880 VILLA LA JOLLA DRIVE**

Customer PO: _____ | Architect: _____
Contract #: _____ | Designer: _____
Job Start Date: _____ | Project Manager: _____
Owner: _____ | Accounting Manager: _____
General Contractor: _____ | Line of Business: _____
Job Description: _____

Line Items | **Line Matching**

Line Item	Qty	Unit	Product Name	Unit Price	Total Price	Material	Installation	Subtotal
1	1	SF	4 1/2" Plym	0.00	0.00	0.00	0.00	0.00
2	1	SF	Broadloom Carpet 28-32 in.	0.00	0.00	0.00	0.00	0.00
3	1	SF	GFI 1	0.00	0.00	0.00	0.00	0.00
4	1	SF	GFI 2	0.00	0.00	0.00	0.00	0.00
5	1	SF	T-1	0.00	0.00	0.00	0.00	0.00
6	1	SF	T-2	0.00	0.00	0.00	0.00	0.00
7	1	SF	T-2 WALL	0.00	0.00	0.00	0.00	0.00
8	1	FT	GFI	0.00	0.00	0.00	0.00	0.00
9	1	FT	SURFACE WALLING	0.00	0.00	0.00	0.00	0.00

Agreement Total: _____

Using The Bridge File



Navigation: New, Delete, Find, Find All, Isolate, Print, Transfer, List View, Copy, Compress, Update, Template, Lock Template, Sessions, Export, Web Help, Integrations, Audit Tool, Settings

Proposal [Create New Proposal] [Send to Current Proposal] [Settings]

For: **BERNARDO POTTSFIELD** (Contact) | Ship To: _____

8850 VILLA LA JOLLA DRIVESTE (Contact Phone) | Street: _____ Plan: _____

Suite/Apt/Unit: _____ | Suite/Apt/Unit: _____

858 361-5991 (Phone) | LA CA (State) | City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ | Phone: _____

Customer PO: _____ Architect: _____

Contract #: _____ Designer: _____

Job Start Date: _____ Project Manager: _____

Owner: _____ Accounting Manager: _____

General Contractor: _____ Line of Business: _____

Job Description: _____

Line Items | Line Matching | Attachments

Show All [Complete Pairing] [Cancel]

Linked	Omit All	Line #	Finish ID	Class	Product Type	S Quan	W Quan	Unit	Product ID	Style Name / Item # / Labor Description	Color Name / Item #	Area	Length	Width	Freight	Cost	Sell
<input type="checkbox"/>	<input type="checkbox"/>	1		M	Wood	1577		SF		4 1/4" Plank			L				\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	2		M	Carpet	670		SY		Broadloom Carpet 28-32 oz.			L		12		\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	3		M	Carpet Tile	161		SY		CPT-1			L				\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	4		M	Carpet Tile	80		SY		CPT-2			L				\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	5		M	Ceramic Tile	594		SF		T-1			L				\$2.00
<input type="checkbox"/>	<input type="checkbox"/>	6		M	Ceramic Tile	228		SF		T-2			L				\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	7		M	Ceramic Tile	404		SF		T-2 WALL			L				\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	8		M	Transition	77.92		FT		CPT			L				\$0.00
<input type="checkbox"/>	<input type="checkbox"/>	9		M	SURFACE BULLNOSE	66.08		FT		HALLWAY			L				\$0.00

Agreement Total: _____

Bottom Bar: Navigator | Customer | Opportunity | Takeoff | Jobs | PO | Product Catalog | Calendar | Invoices A/R | Job Mail

Bridge File – Line Matching



The screenshot displays the JobRunner software interface for 'One Point Floors'. The interface is organized into a central vertical flow of five main categories: CONTACTS, PROPOSALS, ORDERS, INVOICES A/R, and REPORTS. Each category is represented by a blue oval with a downward-pointing arrow. To the left of this central flow are various sub-modules: Opportunities, Labor Catalog, Quick Sale, Installer Workorder, Calendar, and Claims. To the right are: Request Measure, Product Catalog, Purchase Orders, Inventory, Vendors, Payroll, A/P, Customer Payments / Refunds, Bank Deposits, Bank Accounts, Journal Entry, and Reconcile. A 'JOB MAIL' button is located on the right side. At the bottom, there are navigation buttons: ADMIN, LOG OUT, CHANGE PASSWORD, SYNC, EXIT, and WEB HELP. The top left corner shows a menu bar with options: FILE, EDIT, VIEW, MODEL, EDITOR, REPORTS, ADMIN, SYSTEM, HELP. The top right corner features the Pacific Solutions Commercial logo.

Finalizing The Proposal



- Kits (Labor & Sundries)
- Product selection
- Costs & Sell (GPM)
- Bundling

Kits, Products, & GPM



Proposal Entry Expanded

Project #
 Quote #
 Job Description

Proposal For: **BERNARDO POTTSFIELD** Contact / Phone: Ship To: Community / Plan:

Import Lines

Entry Type	S.Quan	W.Quan	Unit	Length Width	ID#	Manufacturer / Product Description	Color / Item Number Area	Sell	Total	Actions
Wood Line# 1 Labor	1577		SF			Provenza 4 1/4" Plank Designer Collection	Steel Oak			Notes, Installer, PO, Customer
Carpet Line# 2 Labor	670		SY	12.5	2608	BENTLEY Mythic City 8mc34	888910 Dubai			Notes, Installer, PO, Customer, KIT
Carpet Tile Line# 3 Labor	179		SY			CPT-1		\$2.00	\$358.00	Notes, Installer, PO, Customer
Carpet Tile Line# 4 Labor	63		SY			CPT-2				Notes, Installer, PO, Customer
Ceramic Line# 5 Labor	594		SF	24 12	8201	CROSSVILL 12x24 Now	Moss			Notes, Installer, PO, Customer
Ceramic Line# 6 Labor	228		SF	24 12	2279	DALTILE 12x24 Spark	Sk50 Firelight Flicker			Notes, Installer, PO, Customer
Ceramic Line# 7 Labor	404		SF	6 3	9728	DALTILE 3x6 Glass Reflections	Gr08 Olive Oil			Notes, Installer, PO, Customer

Jump to Line

Bundling



Proposal **One Point Floors**
1 of 1 1363

Proposal For **Contact / Phone**

BERNARDO POTTSFIELD

8850 VILLA LA JOLLA DRIVE
STE 310
LA JOLLA CA 92037
858 361-5991 Fax

Past Due

Ship To **Community / Plan**

Name
Location
Address
Lot / Suite #
City, State, Zip
Phone Fax
Cell

Opportunity #
Owner
General Contractor
Architect
Designer
Project Manager
Accounting Manager
Job Start Date
Line Of Business
Job Description

Quote # 10520
Customer PO
Date 9/18/2023
Store 1 One Point Floors
Entry Person Bekah
Marketing Source
Market Sector
Sales Person 1 Bekah
Sales Person 2

Type	S Quan	W Quan	Unit	Length Width	ID#	Manufacturer / Product Description	Color / Item Number Area	Kits	Actions	Unit Cost	Freight 1 Cost	Freight 2 Cost	Tax Cost	Total Profit	Sell	Sell Extended
Wood	1577		SF			Provenza 4 1/4" Plank Designer Collection	Steel Oak			\$6.00				\$3,311.70	\$8.40	\$13,246.80
Line# 1 Labor	1577		SF			Wood Install glue down over concrete, straight				\$3.50				\$1,845.03	\$4.67	\$7,364.59
Notes Customer	Notes Installer															
Carpet	670		SY		2608	BENTLEY Mythic City 8mc34	888910 Dubai			\$13.00	\$0.65			\$3,200.93	\$19.11	\$12,803.70
Line# 2 Labor	670		SY	12.5		Carpet Install Carpet Glue Down				\$4.00				\$891.07	\$5.33	\$3,571.10
Notes Customer	Notes Installer															
Adhesive	10		EA		4529	PARABOND 163 Seam Adhesive - Quart	Quart			\$8.99				\$31.51	\$12.59	\$125.90
Line# 3 Labor					1										\$0.00	
Notes Customer	Notes Installer															
Carpet															\$0.00	

Budgeted Profits

Job Analysis

More Details Budgeted

Total Job Cost \$50,192.16

Total Job Profit \$16,733.85

Total Job GPM 25.00%

Totals

Refresh Totals

Labor \$20,908.15

Materials \$46,017.88

Grand Total \$66,926.01

Information

Information

Terms Net 30

Conditions General

Here you will see the "2" QUOTE Conditions printed. There is no character limit for Conditions "2".
xxxx

[Jump to Line](#)

Final Proposal



One Point Floors

9301 Forest Lane • Dallas, TX 75243
 TEL (858) 217-2575 • FAX (858) 430-5960
 OnePointFloors.com

Proposal

Acct # 541
 For: 858 361-5991 Fax

Ship To: 858 361-5991

BERNARDO POTTSFIELD
 8850 VILLA LA JOLLA DRIVE
 STE 310
 LA JOLLA, CA 92037

BERNARDO POTTSFIELD
 1234 Commercial Building
 LA JOLLA, CA 92037

Quote #
 10520
 Customer #

 Plan Date

 Quote Date
 9/18/2023
 Sales Person 1
 Bekah
 Sales Person 2

Quantity	General Information / Description	Unit Cost	Total
1577 SF	Provenza 4 1/4" Plank Designer Collection - Steel Oak WD-1	\$13.07	\$20,611.39
670 SY	BENTLEY Mythic City 8mc34 - 888910 Dubai C-1	\$29.11	\$19,503.40
180 SY	BENTLEY Functional Expression - 880231 Schematic CPT-1	\$36.45	\$8,560.80
63 SY	BENTLEY Structural Obsession - Visionary 880240 CPT-2	\$80.84	\$3,833.20
594 SF	CROSSVILLE 12x24 Now - Moss T-1	\$17.18	\$10,208.68
228 SF	DALTILE 12x24 Spark - Sk50 Firelight Flicker T-2	\$6.72	\$1,531.74
404 SF	DALTILE 3x8 Glass Reflections - Gr08 Olive Oil T-2 (Wall)	\$10.80	\$4,363.80
7 EA	BURKE MERCER FLOORING PRODUCTS 633 Tile Reducer 1/8" - 217 Charcoal CPT - WD Transition	\$21.00	\$147.00
12 EA	CROSSVILLE 3x12 Plan Bullnose - Pn03 Smoke TL - Bullnose	\$14.00	\$168.00

<i>Total</i>	
Contract Total	\$66,926.01
Sales Tax	_____
Grand Total	\$66,926.01
Date	Ck #
Deposit	_____

Here you will see the "2" QUOTE Conditions printed. There is no character limit for Conditions "2". xxxx

Buyer _____ Quote Date _____ Seller _____
 Quote Date _____





Q & A