



Education

Optimizing your experiences



Assessing Educational Need

More knowledge!

New knowledge!

Educational Needs



Business Curiosity

System Curiosity

Business Curiosity



System Curiosity

Alignment of Need



**How can we capture more projects to grow our business?
How do we improve processing projects and get better reporting?**



**I wonder if our Pacific Solutions system has capability to help us do that?
I wonder if Pacific Solutions has suggested processes for this?**



Optimize Experience

Event Opportunities



Awareness: Exposure to what is unknown

Education: Learn intent, design and best practices

Networking: Gain perspective, insight, consider different points of view

Optimize Your Experience



Set Goals

- Education Admin
- 1-3 items to implement
- Prioritize what to achieve

Make a Plan

- Steps to Implement
- Needed Training
- Timeline

Take Action

- Begin Implementing
- Measure
- Patience



Education Resources

Resources for Training



**Virtual Training
Sessions**



**On-site Training
Sessions**



**PacSol Academy &
Help Center**

PacSol Academy Launch



- On-Demand and Live Workshop training
- Learner console to track progress
- Dedicated secure login portal for every learner
- Foundation Education is available now

PacSol Academy

Offering courses for commercial and residential flooring business management software solutions.

[Enroll Now](#)

Featured Content

Sales Foundation Education
Sales activities for sales, assistants and project man...

★★★★★ 5.0 2 rating(s)

Bonni Georgi Free

Operations Foundation Education
Operational activities for purchasing, installation, wa...

★★★★★ 5.0 1 rating(s)

Bonni Georgi Free

Accounting Foundation Education
Accounting activities for AR, AP and general bookke...

★★★★★ 5.0 1 rating(s)

Bonni Georgi Free

[View All Courses](#)

PacSol Academy

About The School

Pacific Solutions' PacSol Academy is a centralized place to find education courses for your whole staff. Enroll in a course today!



Course

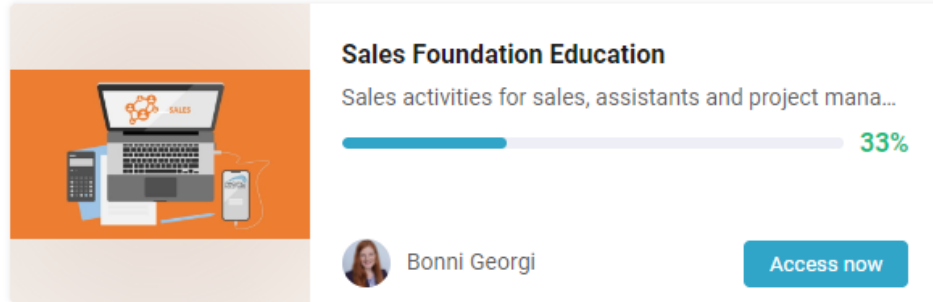
🔍 Type a name to search. Eg: Cloud Computing

CATEGORIES
All


SEARCH


My courses

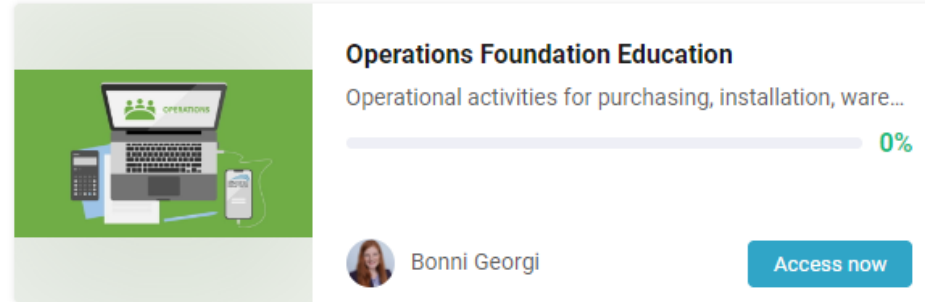
1 - 3 of 3




Sales Foundation Education
Sales activities for sales, assistants and project mana...


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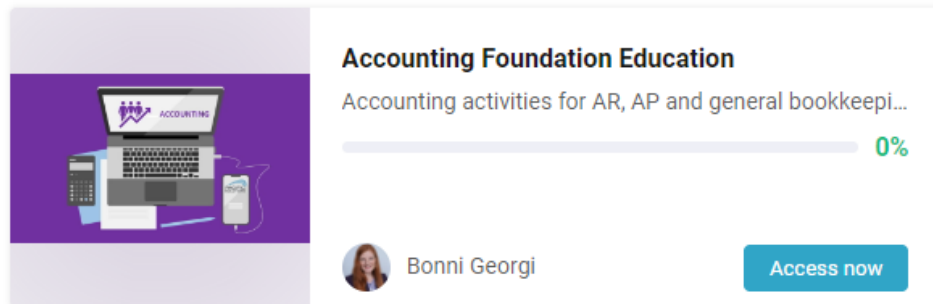
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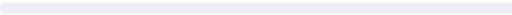
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Accounting Foundation Education
Accounting activities for AR, AP and general bookkeepi...

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1 - 3 of 3

Enrollment Selections



Sales Foundation Education

4 Chapter(s) • 17 Lesson(s)

33%

1. Welcome

- ✓ Welcome to Sales Foundations Education
- ✓ Successful Participation

2. Introduction

- ✓ Navigating and Creating Activities
- ✓ Review: Navigating and Creating
- ✓ Assessment: Navigating and Creating

3. Sales: Order Entry

- ✓ **Creating Proposals Activities**
- ✓ Review: Creating Proposals
- ✓ Assessment: Creating Proposals
- ✓ Bundling and Product Kits Activities
- ✓ Review: Bundling and Product Kits
- ✓ Assessment: Bundling and Product Kits

Complete and Continue →

Sales Creating Proposals

Download

Sales Details of Proposals

Download

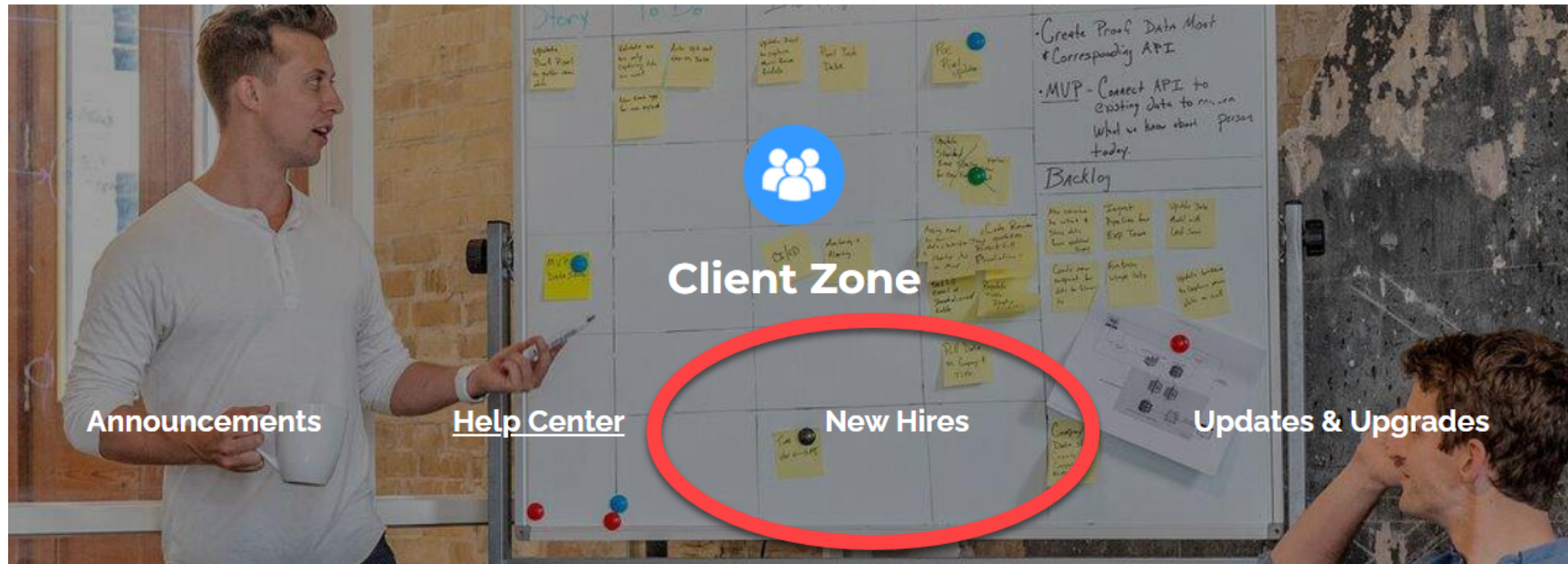


Course Progress

Education Admin Guide



Home Products Education Support Webstore Clients more... Cart (0)



How to Access Help Center

1. Visit the Help Center

Access anytime at <https://support.pacsol.cloud>

2. Fill out the New User Form


Please use your company email during registration.

[Go to Help Center](#)

PacSol Academy is Available


We have launched a new platform for education. Our Foundation Education system is now in this new platform. We will be officially launching this academy at the 2023 UES conference next month!

Education Admin Course






Education Administrator Education
The Responsibilities of the Education Administrator

50%

 Bonni Georgi

[Access now](#)

Course Curriculum

- 1 Facilitating Staff Education 2 lesson(s) 
-  Facilitating Education for Your Organization [View Lesson](#)
 -  Request the Practice Database [View Lesson](#)

Perspectives



How long does it take to master the system?

How do I know if I'm benefiting from all the system has to offer?

Summary



- Align business curiosity with system curiosity.
- Prioritize conference content to implement upon return.
- Explore training resources available.
- Sign up for PacSol Academy.



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