

Don Kilbourne

(251) 597-8089

[don@flooringfinancial.com](mailto:don@flooringfinancial.com)

Get more **for**  
Your  
Business



Protecting the Future of Your Business

# Accounting Performed **Inside** Your System

1. BANK & CC > reconcile to Balance Sheet
2. SALES & USE TAX > report and submit
3. WIP > confirm and Journal Entry
4. MONTH END CLOSE > **Genius Review**
5. INCOME STATEMENT & BALANCE SHEET

# Accounting Performed **Inside** Your System

1. AP POSTING > vendor & recurring
2. PAYROLL > risk mitigation
3. TRACKING REPORT > realtime trends and KPI's
4. SOP > realtime & precise
5. ACCOUNTING STAFF CHANGE > reduce impact

# Owner

**FREEDOM** TO BE IN MARKETPLACE

GROW BUSINESS

INVEST IN FUTURE

# Accounting Lead

LEVERAGE INTO OPERATIONS

EXPERT VERIFICATION OF ACCOUNTING BEST PRACTICE

**FREEDOM** TO CARE FOR CRITICAL ONE-OFF PROJECTS

“Accounting problems” ... are seldom an accounting problem. They are most often an \_\_\_\_\_ problem.

5-10 minute task > 60-90 minutes to correct

Sales & Operations > get it right the first time

Individualized for the business and people



Protecting the Future of Your Business

# Reliable numbers Straight from the System

1. Provable in an **Audit**
2. Provable to Sell for Peak **Multiplier**
3. True numbers for Business **Decisions**

BONUS GIFT: without working for hours in **Excel**

ONLY POSSIBLE WHEN **EVERYONE** IS HELD ACCOUNTABLE

EBITDA > more is better

DIVERSIFICATION > plan & implement

BUY OR SELL > lower cost, increased accuracy

SUCCESSION PLAN > supervise buyout years



Don Kilbourne

(251) 597-8089

[don@flooringfinancial.com](mailto:don@flooringfinancial.com)

Get more **for**  
Your  
Business



Protecting the Future of Your Business

# Next Up: Lunch

11:45 am – 12:45 pm

Followed by: Breakout #5  
12:45 – 1:30 pm

- Profit & Cost Trend Tools – Griffin Ballroom
- Trade Up FloorManager to JobRunner– Belle Meade Room
- FloorRight Update 2023 – Arlington Room