Don Kilbourne

(251) 597-8089

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Get more for Your Business



Protecting the Future of Your Business

Accounting Performed Inside Your System

- 1. BANK & CC > reconcile to Balance Sheet
- 2. SALES & USE TAX > report and submit
- 3. WIP > confirm and Journal Entry
- 4. MONTH END CLOSE > Genius Review
- 5. INCOME STATEMENT & BALANCE SHEET

Accounting Performed Inside Your System

- 1. AP POSTING > vendor & recurring
- 2. PAYROLL > risk mitigation
- 3. TRACKING REPORT> realtime trends and KPI's
- 4. SOP > realtime & precise
- 5. ACCOUNTING STAFF CHANGE > reduce impact

Owner

FREEDOM TO BE IN MARKETPLACE GROW BUSINESS INVEST IN FUTURE

Accounting Lead

LEVERAGE INTO OPERATIONS

EXPERT VERIFICATION OF ACCOUNTING BEST PRACTICE

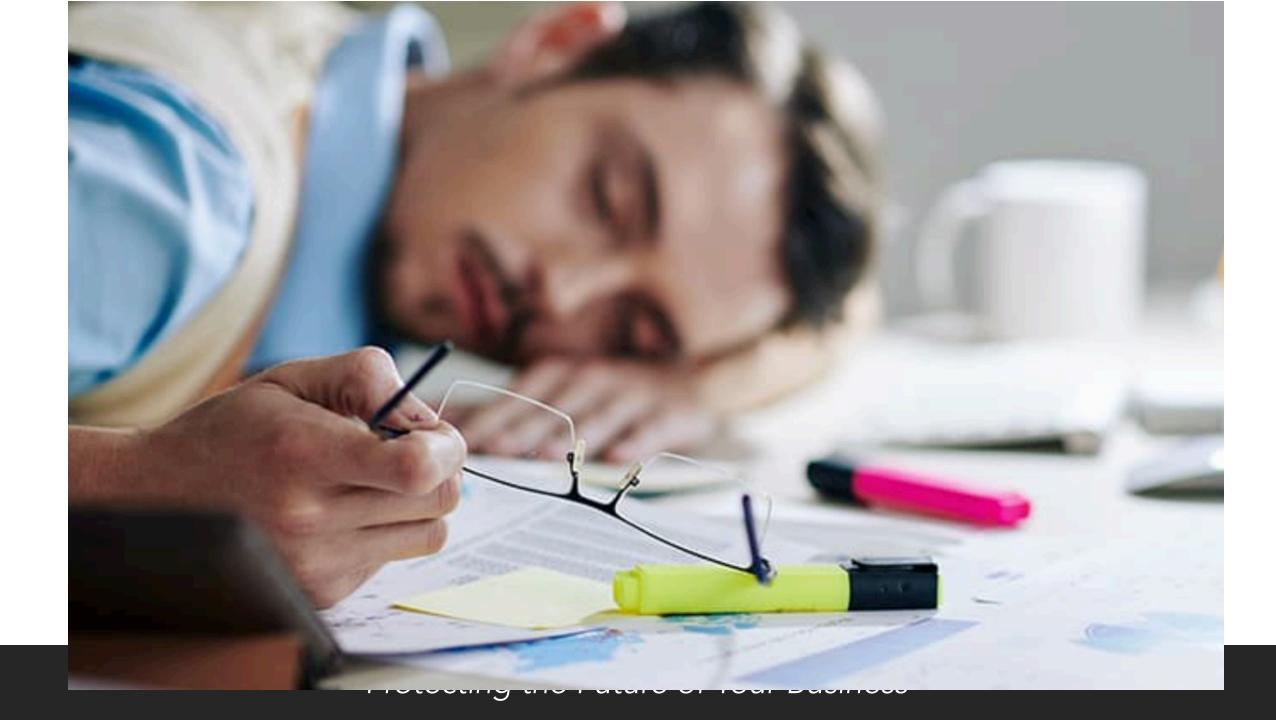
FREEDOM TO CARE FOR CRITICAL ONE-OFF PROJECTS

"Accounting problems" ... are seldom an accounting problem. They are most often an ____ problem.

5-10 minute task > 60-90 minutes to correct

Sales & Operations > get it right the first time

Individualized for the business and people



Reliable numbers Straight from the System

- 1. Provable in an Audit
- 2. Provable to Sell for Peak Multiplier
- 3. True numbers for Business Decisions

BONUS GIFT: without working for hours in Excel

ONLY POSSIBLE WHEN EVERYONE IS HELD ACCOUNTABLE

EBITDA > more is better

DIVERSIFICATION > plan & implement

BUY OR SELL > lower cost, increased accuracy

SUCCESSION PLAN > supervise buyout years

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Next Up: Lunch 11:45 am – 12:45 pm

Followed by: Breakout #5 12:45 – 1:30 pm

- Profit & Cost Trend Tools Griffin Ballroom
- Trade Up FloorManager to JobRunner

 Belle Meade Room
- FloorRight Update 2023 Arlington Room