

# Enterprise Financials

The big leagues



# Report Presentation



### Statement Organization

- Account types
- Groups & subgroups
- Exclude zero balances
- Multiple export formats

## Report Organization





# Enterprise



- Account Types
- Groups
- Sub Groups
- Sort Order of Accounts

Account Types



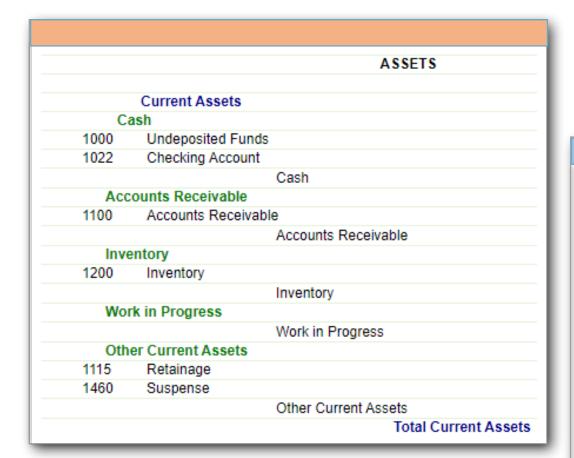
S	ales							
450001	Sales							
450002	Sales							
	Sales							
Sales Discounts								
460001	Sales Discounts							
460002	Sales Discounts							
	Sales Discounts							
Sale	s Contra							
	Sales Contra							
	Total Sales							

### Cost of Sales Material Cost 500001 Purchases Purchase Discounts 501001 Material Cost Labor Cost 500101 Purchases - Labor Purchases - Labor 500102 Labor Cost Other Cost 500201 Misc Job Costs Other Cost Commission Cost Commission Cost Total Cost of Sales

	O	perating Expenses	
	Gene	eral and Administrative	
6	20001	Inventory Adjustment	
6	60001	Office Expenses	
7	00001	Telephone	
7	00002	Telephone	
		General and Administrative	
	Insu	rance and Legal	
7	30001	Insurance - Health	
7	30002	Insurance - Health	
		Insurance and Legal	
	Payr	oll	
		Payroll	

Total Operating Expenses

Income Statement





		LIABILITIES and OWNER'S EQUITY
	Current Liabilities	
Acc	ounts Payable	
2000	Accounts Payable	
2200	Deposits	
2700	Loan from Officer	
		Accounts Payable
Tax	es Payable	
		Taxes Payable
		Total Current Liabilities
	Long Term Debt	
Lon	g Term Debt - Other	
2800	Installer Retention	
		Long Term Debt - Other
		Total Long Term Debt
	Equity	
3560	Retained Earnings	
		Total Equity
		Current Year Net Income or -Loss

### Balance Sheet

### Report Refinement



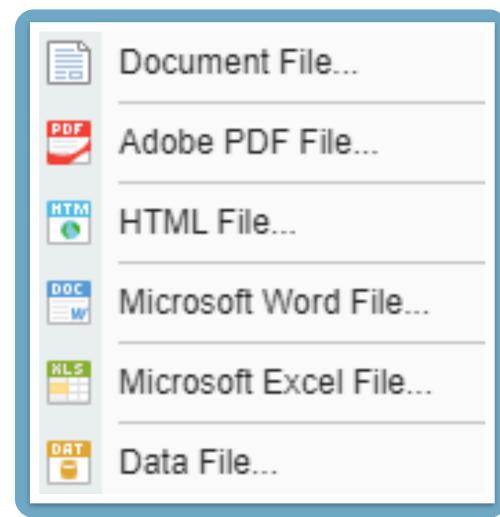
Exclude Account Numbers

Exclude Zero Balances

Exclude Percentages



Multiple save & export options

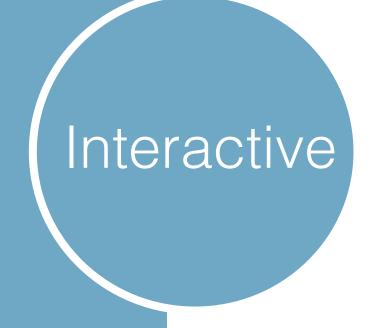




# Investigation

Transaction detail research





- Filter by column data
- Drill down to transaction
- Drill down inside financial reports

## Workspace Environment





# Enterprise

- Drill down multiple levels
- Multiple queries in a single workspace
- Multiple sessions at the same time
- Research directly in reports



- Separate reports for each query
- Research through multiple reports
- One process at a time in single sessions
- No drill down

### **Process Coordination**





# Enterprise

- Run Report
- Click on account # in report
- Click to view AP record in core



- Run report
- Write down account #
- Run account inquiry report
- Write down reference #
- Execute a find by reference # in AP
- View AP record

🛂 ts.pacsol.cloud:4112 - Remote Desktop Connection Pacific Solutionsv10 (2CC59C) Enterprise System Navigator [tab] Enterprise Financials #1 Enterprise Financials Main Menu Trial Balance .. Year to Date Period: 2021-12 AcctID **Acct Description** TB Beginning TB Year to Current TB Current Period TB Year to Date StmtCode SortbyText Stmt Section Branch PrimeAc Reporting Periods System Setup and Trial Balance 55,310.00 34,058.55 89,368.55 0 1000 **Undeposited Funds** 0.00 BS 101000 Assets 1010 **Petty Cash** 0.00 0.00 0.00 0.00 BS 101010 Assets Financial Statement Preparation 1022 Checking Account 606,571.43 0.00 -25,594.94 580,976.49 BS 101022 Assets 0.00 0.00 101025 1025 B of A Checking Account 0.00 0.00 BS Assets Journal and Ledger 2 1102 Allowance for Doubtful Accounts -3.000.000.00 0.00 -3,000.00 BS 101102 Assets Accounting Management [v. 880] 1450 0.00 0.00 0.00 0.00 BS 101450 Non Refundable Deposits Assets 0.00 0.00 121099 1099 Accounts Receivable Peachtree 0.00 0.00 BS Assets 0 1100 Accounts Receivable 1.547.742.62 0.00 430,813.66 1,978,556.28 BS 121100 Assets 0 183.848.32 0.00 51,739.65 235,587.97 BS 131200 1200 Inventory Assets 195001 0.00 0.00 0.00 BS 13195001 01 **Prepaid Deposits** 0.00 Assets 13195002 02 195002 Prepaid Deposits 0.00 0.00 0.00 0.00 BS Assets 196001 Nor Deposits 200.00 0.00 6,190.00 6,390.00 BS 13196001 Assets 01 Vendor Credits 0 196101 0.00 0.00 0.00 0.00 BS 13196101 Assets 01 0 **Vendor Deposits** 0.00 0.00 0.00 BS 2210 0.00 132210 Assets 0 1125 Costs in Excess of Billings 0.00 0.00 0.00 0.00 BS 141125 Assets 1250 Material CCM 0.00 0.00 0.00 BS 141250 0.00 Assets 0 1260 Service CCM 63,806.50 0.00 0.00 63.806.50 BS 141260 Assets 1400 **Prepaid Expenses** 0.00 0.00 0.00 0.00 BS 141400 Assets 0 1430 Work In Progress 0.00 0.00 0.00 0.00 BS 141430 Assets 0.00 0.00 0.00 1101 **Payroll Tax Receivable** 0.00 BS 151101 Assets 2 1115 Retainage 192,248.51 0.00 -5,045.95 187,202.56 BS 151115 Assets 1300 Officer Advance 0.00 0.00 0.00 0.00 BS 151300 Assets **Q** BS 151460 1460 Suspense -230.00 0.00 0.00 -230.00 Assets 0.00 0.00 0.00 01 150001 **Furniture & Fixtures** 0.00 BS 17150001 Assets 02 150002 Furniture & Fixtures 0.00 0.00 0.00 0.00 BS 17150002 Assets 800.00 0.00 0.00 01 800.00 BS 17160001 Assets 160001 Property & Equipment 0 160002 Property & Equipment 0.00 0.00 0.00 0.00 BS 17160002 Assets 02 0.00 0.00 0.00 01 170001 **Auto & Trucks** 0.00 BS 17170001 Assets 0.00 0.00 0.00 17180001 01 0 180001 Leasehold Improvements 0.00 BS Assets 0.00 0.00 0.00 02 180002 Leasehold Improvements 0.00 BS 17180002 Assets 01 0 190001 **Accumulated Depreciation** 0.00 0.00 0.00 0.00 BS 17190001 Assets 1040 Capital One -600.00 0.00 0.00 -600.00 BS 231040 Liabilites and Owners Equit 0 1045 Bank of America Visa -69,066.42 0.00 -10,000.00 -79,066.42 BS 231045 Liabilites and Owners Equit 0.00 0.00 1999 **Accounts Payable Peachtree** 0.00 0.00 BS 231999 Liabilites and Owners Equit 0.00 -179,668.03 -376,153.33 232000 0 2000 **Accounts Payable** -196,485.30 BS Liabilites and Owners Equit -207,484,51 0.00 0.00 BS 232010 2010 Unearned Revenue CCM -207.484.51 Liabilites and Owners Equit 2025 Capital One Visa 0.00 0.00 0.00 0.00 BS 232025 Liabilites and Owners Equit



# Analysis

Full trial balance export and journal workspace for deeper analysis

	Α	В	C	D	E	F	G
1		SALES DEM	0		dtstamp: 2021-05-17T	14:44	
2		Trial Balan	ce - Detailed for Period: 2021-01 thru 2021-1	12			
3							
4	Stmt	GLacctID	Account Name	Group Name	Begin_Balance	Period_Total	YTD_Balance
5							
64	BS	2700	Loan from Officer	Current Liabilities	-600,000.00	.00	-600,000.00
65	BS	2800	Installer Retention	Long Term Debt	-10,715.05	-1,874.50	-12,589.55
66	BS	2801	Dakota Smith Retention	Long Term Debt	.00	.00	.00
67	BS	2802	Tile Tech Retention	Long Term Debt	.00	-717.00	-717.00
68	BS	2803	Dallas Beller Retention	Long Term Debt	.00	-500.00	-500.00
69	BS	2804	Dean McDean Retention	Long Term Debt	.00	.00	.00
70	BS	2805	Billy Smith Retention	Long Term Debt	.00	-1,212.25	-1,212.25
71	BS	3560	Retained Earnings	Equity	-1,437,440.85	.00	-1,437,440.85
72	BS	3920	Paid-in Capital	Equity	.00	.00	.00
73	BS	3930	Common Stock	Equity	.00	.00	.00
74	BS	3940	Dividends Paid	Equity	.00	.00	.00
75	BS	3950	Draw	Equity	.00	.00	.00
76	IS	405001	Job Cost Contra Account	Sales	.00	.00	.00
77	IS	405002	Job Cost Contra Account	Sales	.00	.00	.00
78	IS	410001	Interest Income	Other -Income or Expen:	.00	.00	.00
79	IS	410002	Interest Income	Other -Income or Expen:	.00	.00	.00
80	IS	420001	Other Income	Other -Income or Expen:	.00	.00	.00
81	IS	420002	Other Income	Other -Income or Expen:	.00	.00	.00
82	IS	450001	Sales	Sales	.00	-467,937.07	-467,937.07
83	IS	450002	Sales	Sales	.00	-7,098.50	-7,098.50
84	IS	4510	Revenue Recognition Adj	Sales	.00	.00	.00
85	IS	460001	Sales Discounts	Sales	.00	.00	.00
86	IS	460002	Sales Discounts	Sales	.00	.00	.00
87	IS	500001	Purchases	Cost of Sales	.00	58,804.35	58,804.35
88	IS	500002	Purchases	Cost of Sales	.00	2.00	2.00
89	IS	500101	Purchases - Labor	Cost of Sales	.00	121,131.50	121,131.50
90	IS	500102	Purchases - Labor	Cost of Sales	.00	8,581.25	8,581.25
91	IS	500201	Misc Job Costs	Cost of Sales	.00	1,796.10	1,796.10
92	IS	500202	Misc Job Costs	Cost of Sales	.00.	200.00	200.00
14 4	<b>→</b>	Simple TB	Sheet2 New				

# Simple Trial Balance

### Detail Trial Balance

Α	В	С	D	E	F	G	Н	I	J	K L	N	0	Р
	SALES DEM												dtstamp: 2021-0
	Trial Balan	ce - Detailed for Period: 2021-01 thru	u 2021-12										
Stmt	GLacctID	Account Name	Date	JournalID	TransactionID	DocRef	Description	Description2	TransType	Period_Amount	Begin_Balance	Period_Total	YTD_Balaı
BS	1102	Allowance for Doubtful Accounts									-3,000.00	.00	-3,000
IS	1110	Checking Interest									.00	.00	
BS		Retainage									192,248.51	-5,045.95	187,202
	1115	Retainage	2021-01-04		13926	I-2730	AR Invoice Entry	Justin Smith	Sale	754.50			
	1115	Retainage	2021-01-08	1921	13931	I-2731	AR Invoice Entry	JJJ Architects	Sale	-11,038.84			
	1115	Retainage	2021-03-30		14002	I-2753	AR Invoice Entry	Turner	Sale	1,046.16			
	1115	Retainage	2021-03-31	2421	14003	I-2754	AR Invoice Entry	Turner	Sale	3,754.21			
	1115	Retainage	2021-04-20	2447	14012	I-2760	AR Invoice Entry	Level 5 Contractors IN	Sale	12.36			
	1115	Retainage	2021-04-21	2454	14014	I-2761	AR Invoice Entry	Cash Sale	Sale	9.09			
	1115	Retainage	2021-05-03	3056	14095	I-2765	AR Invoice Entry	CNC Builders	Sale	416.57			
BS	1125	Costs in Excess of Billings									.00	.00	
		Inventory									183,848.32	51,739.65	235,587
	1200	Inventory	2021-02-26	2006	13966	P8403		BENTLEY PRINCE STREET	Purchase	100.00			
	1200	Inventory	2021-03-01	2015	13969		AR Invoice Entry		Sale	-2.00			
	1200	Inventory	2021-04-21	2457	14014		AR Invoice Entry	Cash Sale	Sale	-63.25			
	1200	Inventory	2021-04-21	2512		7257			New Inventory	45,600.00			
	1200	Inventory	2021-04-21	2524	14021		AR Invoice Entry	Fred Jones	Sale	-1,018.35			
	1200	Inventory	2021-05-03	3059	14095		AR Invoice Entry	CNC Builders	Sale	-3,016.75			
	1200	Inventory	2021-05-03	3074	14099	P8355		MANNINGTON COMMERCIAL	Purchase	3,000.00			
	1200	Inventory	2021-05-04	3076	14100	P8466		MANNINGTON COMMERCIAL	Purchase	4,152.00			
	1200	Inventory	2021-05-06	3095	2458-3095		RR Unallocation	Justin Smith	Sale	2,988.00			
BS	1250	Material CCM									.00	.00	
20		c ! cou									CD 00C F0		CO 00C

## Trial Balance Workspace









EXPORT FULL TRIAL BALANCE TO EXCEL



OMIT "DO NOT USE" ACCOUNTS



USE PRIME ACCOUNTS ONLY OPTION

### Journal Research



AcctID	Date	Ref	Description	Amount	RecNum	TransType	Period	Debit	Credit	JobNumber	AcctName
JOURNAL											
2000	2021-01-01	ref: P8474t#14112	Bell Tower Phone Inc	-1600.00	3105	Purchase	2021001	0.00	1600.00		Accounts Payable
700001	2021-01-01	ref: P8474t#14112	Bell Tower Phone Inc	1600.00	3106	Purchase	2021001	1600.00	0.00		Telephone
	2021-01-01	ref: P8474t#14112	Bell Tower Phone inc			Purchase	2021001				

- Reference information
- Description
- Amount (DB/CR)
- Job Number
- Transaction Type



# Trends

Evaluate financial trends with comparative statements

### Income Statement - Compare Periods

Trial Bal Period: 12 Months Ending 12-31-2019 Compare Period: 12 Months Ending 12-31-2018

	Calaa	TB = Trial	BalPeriod	CP = Comp	arePeriod	TB Went Up(-Down)
	Sales					
450001	Sales	1,403,192.36	73.19 %	536,547.01	100.00 %	866,645.35 161.52 %
450002	Sales	517,023.37	26.97 %	0.00	0.00 %	517,023.37-In,fin,ity.I %
460001	Sales Discounts	-1,000.00	-0.05 %	0.00	0.00 %	-1,000.00In,fin,ity.N %
460002	Sales Discounts	-2,000.00	-0.10 %	0.00	0.00 %	-2,000.00In,fin,ity.N %
	Total Sales	1,917,215.73	100.00 %	536,547.01	100.00 %	1,380,668.72 257.33 %
	Cost of Sales					
500001	Purchases	1,101,172.42	57.44 %	317,772.36	59.23 %	783,400.06 246.53 %
500002	Purchases	0.00	0.00 %	600.00	0.11 %	-600.00 -100.00 %
501001	Purchase Discounts	-33,919.41	-1.77 %	-2,632.45	-0.49 %	-31,286.96 1,188.51 %
680001	Shop Expenses	0.00	0.00 %	-10.00	-0.00 %	10.00 -100.00 %
500101	Purchases - Labor	183,562.00	9.57 %	93,291.00	17.39 %	90,271.00 96.76 %
500102	Purchases - Labor	2,976.50	0.16 %	0.00	0.00 %	2,976.50In,fin,ity.N %
500201	Misc Job Costs	100.00	0.01 %	0.00	0.00 %	100.00In,fin,ity.N %
	Total Cost of Sales	1,253,891.51	65.40 %	409,020.91	76.23 %	844,870.60 206.56 %
		663,324.22	34.60 %	127,526.10	23.77 %	535,798.12 420.15 %
	Operating Expenses					
620001	Inventory Adjustment	-18,955.00	-0.99 %	0.00	0.00 %	-18,955.00-In,fin,ity.I %
660001	Office Expenses	364.09	0.02 %	0.00	0.00 %	364.09In,fin,ity.N %
700001	Telephone	6,811.00	0.36 %	1,000.00	0.19 %	5,811.00 581.10 %
700002	Telephone	1,650.00	0.09 %	0.00	0.00 %	1,650.00In,fin,ity.N %
730001	Insurance - Health	10,000.00	0.52 %	0.00	0.00 %	10,000.00In,fin,ity.N %
730002	Insurance - Health	11,000.00	0.57 %	0.00	0.00 %	11,000.00In,fin,ity.N %
	Total Operating Expenses	10,870.09	0.57 %	1,000.00	0.19 %	9,870.09 987.01 %

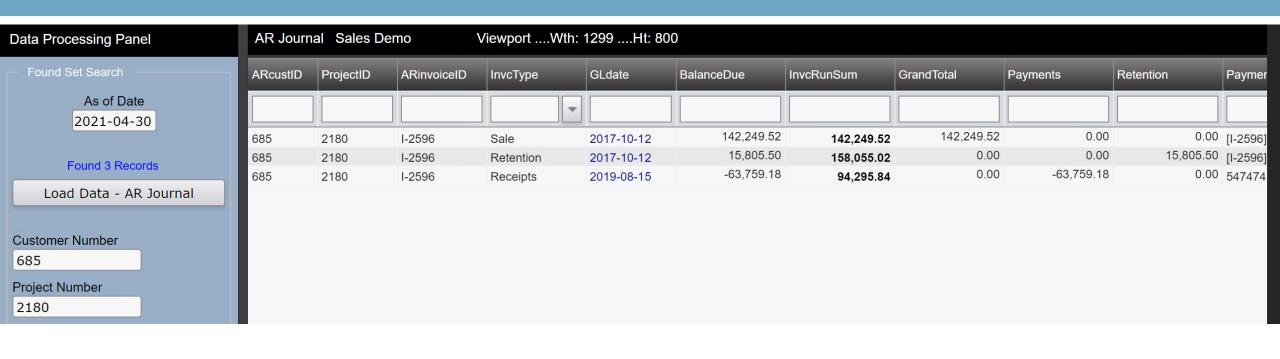


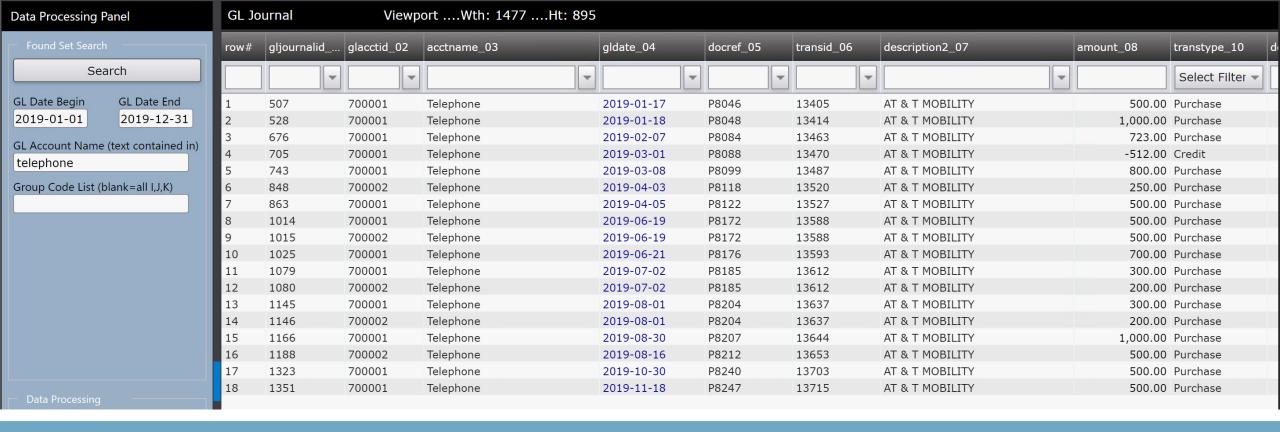
# Analytic Research

Dive deeper into financial ledger activities and transactions

Data Processing Panel	Enterprise Data Viewer Sales De	emo (	dataContext: AR_AGE_DETAIL	as of 2021-04	-30						
Found Set Search	CustomerName	ARcustID	ProjectName	ProjectID	JRLink	StoreID	SalesRep1	ARinvoiceID	Reference	InvcType	GLdate
Data Export DateTime 2021-05-17T21:25:28	▼			<b>~</b>							
Found 109 Records	ABC CONSTUCTION	558	ABC CONSTUCTION			1	J   L	I-2625	J L	Credit	2019-01-23
Tourist 100 Hoseita	ABC CONSTUCTION	558	ABC CONSTUCTION	2392	Ŭ"	1	Davey Jones	I-2699	2392	Sale	2020-01-28
	ABC CONSTUCTION	558	ABC CONSTUCTION	2392	<u>Z</u>	1	Davey Jones	I-2700	2392	Sale	2020-01-28
	ABC CONSTUCTION	558	ABC CONSTUCTION	2402	C <sup>*</sup>	1	Matt	I-2704	2402	Sale	2020-01-29
Reporting	ABC CONSTUCTION	558	ABC CONSTUCTION	2402	<b>♂</b>	1	Matt	1-2705	2402	Sale	2020-01-29
	ABC CONSTUCTION	558	Greenbelt Builders	2426		1	Bonni	I-2713	2426	Sale	2020-03-02
Grid Spread Sheet Viewer	BERNARDO POTTSFIELD	541	BERNARDO POTTSFIELD	2237	<b>♂</b>	1	Matt	I-2632		Sale	2019-01-24
New Feeture	Bob Noe	711	Bob Noe	2247	<b>♂</b>	1	Davey Jones	I-2634		Sale	2019-02-07
New Feature	Bob Noe	711	Bob Noe	2249	<b>♂</b>	1	Davey Jones	I-2635		Sale	2019-02-07
Age By Customer [0]	Bob Noe	711	Bob Noe	2258		1	Davey Jones	I-2636		Sale	2019-02-27
rige by customer [o]	Bob Noe	711	Bob Noe	2262	<b>♂</b>	1	Davey Jones	I-2640		Sale	2019-02-28
By Customer/Retent [1]	Bob Noe	711	Bob Noe	2260	<b>♂</b>	1	Davey Jones	I-2639		Sale	2019-03-07
	Bob Noe	711	Bob Noe	2263	<b>♂</b>	1	Davey Jones	I-2641		Sale	2019-03-08
By Cust/Retent Sum [2]	Bob Noe	711	Bob Noe	2265		1	Davey Jones	I-2642		Sale	2019-03-11
	BURNS KITCHEN AND BATH	684	Harvest Hollow	2231			Davey Jones	I-2627		Sale	2019-01-24
By Project/Retent [3]	Capitol Investments	685	Capitol Partners	2160	<b>♂</b>	1	Davey Jones	I-2591		Sale	2017-09-20
By Project/Retent/Totals [4]	Capitol Investments	685	Capitol Investments	2180		1	Natalie Smith	I-2596		Sale	2017-10-12
By Project/Retelle/Totals [4]	Capitol Investments	685	Capitol Partners	2396	<b>♂</b>	1	Davey Jones	I-2701	2396	Sale	2020-01-29
	Capitol Investments	685	Capitol Investments	2398		1	Natalie Smith	I-2702	2398	Sale	2020-01-29
	Capitol Investments	685	Capitol Investments	2398			Natalie Smith	I-2706	2398	Sale	2020-01-30
	Capitol Investments	685	Capitol Investments	2455		1	Davey Jones	1-2724	2455	Sale	2020-09-17
	Capitol Investments	685	Capitol Investments	2463	<b>♂</b>	1	Natalie Smith	1-2742	2463	Sale	2021-02-09
$\wedge \cap$	Capitol Investments	685	Capitol Investments	2479	<b>♂</b>	1	Davey Jones	1-2757	2479	Sale	2021-04-05
AR	Capitol Investments	685	Capitol Partners	2141	<b>♂</b>	1	Davey Jones	I-2758	2141	Sale	2021-04-19
/ / / /	Cash Sale	733	Cash Sale	2499	<b>♂</b>	1	non classified	I-2761	2499	Sale	2021-04-21
	City View Church	713	City View Church	2357	<b>♂</b>	1	Davey Jones	I-2685		Sale	2019-11-22
<b>^</b>	CNC Builders	169	CNC Builders	2199		1	Davey Jones	I-2610		Sale	2018-11-21
$\Delta$	Crymar Finishes	706	Crymar Finishes	2195	C <sup>*</sup>	1	Davey Jones	I-2606		Sale	2018-11-06
	Crymar Finishes	706	Crymar Finishes	2204		1	Davey Jones	I-2611		Sale	2018-11-27
	Crymar Finishes	706			<b>♂</b>	1		I-2659		Credit	2019-06-18
	Dakota Smith	732	Turner	2485		1	Celine	I-2750	2485	Sale	2021-03-09
Detail	Dakota Smith	732	TURNER	2486	C <sup>*</sup>	1	Celine	I-2751	2486	Sale	2021-03-09
	ELITE Construction	115			<b>♂</b>	1		I-2600		Sale	2017-08-01
	ELITE Construction	115	ELITE Construction	2169	<b>♂</b>	1	Davey Jones	I-2593		Sale	2017-10-03
	Escondido Schools	717	Escondido Schools	2375	<b>♂</b>	1		I-2690	2375	Sale	2020-01-09
	Escondido Schools	717	Escondido Schools	2380	<b>♂</b>	1	Davey Jones	I-2693	2380	Sale	2020-01-17
	Fred Jones	710	Fred Jones	2236	<b>♂</b>	1	Tim Noe	I-2630		Sale	2019-01-24

### Invoice & Payment Detail





### General Journal Research



- Efficiency with on-screen interactive financial reports
- Distinction by individualizing your financial statements
- Dive deeper into financial analysis and research
- Quickly export & send full journal and trial balance details

# Summary



# Enterprise Financials

The big leagues